



Maryland

GOVERNOR'S OFFICE
OF SMALL, MINORITY & WOMEN
BUSINESS AFFAIRS

Fiscal Year 2022

ANNUAL REPORT

Small Business Reserve Program

Minority Business Enterprise Program

Veteran-Owned Small Business Enterprise Program



\$1.6 B
MBE Awards



\$1.0 B
MBE Payments



1,346
Firms to Receive
Payment as an
MBE



\$432 M
SBR Payments



\$35 M
VSBE Payments



15,118
Businesses Served



1,370
Firms to Receive
Payment as an
SBR



\$52 M
VSBE Awards



139
Training &
Outreach Events



The Governor's Office of Small, Minority & Women Business Affairs

The Governor's Office of Small, Minority & Women Business Affairs has oversight of three socioeconomic procurement programs: the Small Business Reserve (SBR) Program, the Minority Business Enterprise (MBE) Program, and the Veteran-Owned Small Business Enterprise (VSBE) Program.

We work across 72 participating agencies and departments to implement these important procurement programs and maximize opportunities for our small, minority, women, and veteran entrepreneurs to participate in the state contracting arena.

Internally, we work collaboratively with the participating agencies and departments to maximize inclusion on state-funded contracts. We conduct statewide training programs for SBR, MBE and VSBE liaisons, host forums to discuss compliance issues, develop best practices and guidelines for procurement officials, and distribute a monthly compliance bulletin. In addition, we collect and analyze quarterly and annual participation data to produce this legislatively mandated annual report for the Executive Department, legislature, and public at large.

We bring our subject-matter expertise to agencies and departments across state government, serving on the Minority Business Enterprise Advisory Committee, the Procurement Improvement Council, the Performance Improvement Council, the Small Business Workgroup, and the Senior Procurement Advisory Group. We are also members of several industry-specific initiatives such as the Maryland Offshore Wind Workforce Training Program Grant Review Team, and the Sports Wagering Application Review Commission.

Externally, we help small, minority, women, and veteran business owners compete with confidence through our outreach and training program. We connect buyers and vendors with our Ready, Set, GROW! Procurement Connections Workshop. Offered quarterly in both live and virtual settings, procurement officers from the agencies highlight active solicitations and share what's in the pipeline. They identify the common goods and services they purchase and provide direct contact information of their team members. Each month we host the Technical Training Classroom webinar series featuring topics carefully curated to help business owners and entrepreneurs build core competencies and gain an insightful



Small Business Reserve (SBR) Program

Program Overview

Maryland's Small Business Reserve (SBR) Program was founded in 2004. It provides prime contracting opportunities in an exclusive environment where small businesses compete against other small businesses instead of larger businesses with greater resources. For-profit businesses must meet the program's small business eligibility standards and complete a certification process using the state's online procurement portal, eMaryland Marketplace Advantage (eMMA). It is free to register on eMMA and become certified in the SBR Program. In most cases, vendors receive their certification on the same day they submit the application. Once certified, small businesses must renew their certification annually. Learn more by visiting the SBR Program webpage at <https://gomdsmallbiz.maryland.gov>.


The 68 participating agencies/departments are required to structure procurement procedures to achieve at least 15 percent of the dollars spent on state-funded contracts with certified small businesses. Once a contract is designated for the SBR Program, the award can only be made to a certified small business. The SBR Program was enhanced by Executive Order 01.01.2021.01 which was issued in 2021 and codified into state law in 2022. This action requires that all eligible procurements between \$50,000 and \$500,000 be automatically designated to the SBR Program. It does not set a cap, and it is common to see SBR designated procurements exceed \$500,000. Due to this enhancement, approximately 20 percent of all open solicitations are designated to the SBR Program.

The participating agencies/departments are legislatively mandated to submit performance data to the Governor's Office of Small, Minority & Women Business Affairs annually. All units reported as required.

Performance

The primary data point used to measure the SBR Program's statewide performance is payment dollars (Exhibit A). During FY2022, total qualifying expenditures across the participating agencies/departments was \$5.6 billion, a nearly 20 percent increase from \$4.4 billion in FY2021. Some of the larger agencies reported that the increased overall spend was due, in part, to multi-year contracts that originated before the SBR Program's automatic designation enhancement took effect.

Payments in the SBR Program are monitored across three categories: credit card payments, incidental SBR payments, and designated SBR payments. Incidental SBR payments are those made to a certified small business for a contract that was won on the open market. Designated SBR payments are those made to a certified small business for a contract designated to the SBR Program at the onset of the procurement process and identified as



such on the solicitation documents. Although SBR designated payments did increase by \$1 million in FY2022, statewide participation on designated SBR contracts was 2.3 percent, an 11 percent decrease from 2.9 percent in FY2021. Total payments (incidental and designated) to SBR vendors in FY2022 were \$432 million, a 4 percent decrease from \$448 million in FY2021. Total SBR participation declined by 25 percent from 10.2 percent in FY2021 to 7.7 percent in FY2022.

Highlights

Twenty-seven agencies/departments met or exceeded the overall 15% goal and nearly half reported an increase in Total SBR Participation from the previous year. Within the SBR Designated Participation category, while only five agencies/departments achieved or exceeded the 15% goal, almost half reported an increase in the total dollars paid in this category.

When asked to identify barriers to achieving the 15 percent set-aside, responses included: lack of small businesses providing specialized products and services; insufficient competition from the small business community (i.e., less than two small businesses responded to a solicitation designated as SBR) resulting in the solicitation being modified as an open procurement; and very few or no formal procurements eligible for SBR designation amongst departments with small budgets.

During this fiscal year, enrollment in the SBR Program lost over 475 certified vendors, representing a 13 percent decline. The eMMA platform, which is operated by the Department of General Services, is an integral component of the procurement process, both internally for procurement officers as well as externally for the vendor community. The system came online in 2019 and will mature into a full procure-to-pay tool for all state purchasing units. Several eMMA platform updates that were not relevant to the SBR Program, had the unintended consequence of disrupting the SBR certification and recertification workflows. The largest impact was felt with recertification. Firms were unable to renew on eMMA and fell out of the program. We believe this had an impact on the program's overall performance as payments made to firms that were certified at the time of award may not have been counted throughout the life of the contract. Our office continues to work on removing obstacles to SBR certification and recertification. We now participate in pre-release testing prior to system updates and work collaboratively with DGS to correct issues as soon as they arise.

Vendor participation is a key element of the SBR Program's success. The Governor's Office of Small, Minority & Women Business Affairs will strategically implement marketing, outreach, and training programs designed to increase the number of certified small businesses in the SBR Program.



Minority Business Enterprise (MBE) Program

Overview

Maryland's MBE Program was established in 1978. It is an economic development tool intended to increase procurement opportunities for minority and women-owned firms within the State contracting arena. This race- and gender-conscious procurement program applies to 72 agencies and departments and has a statewide aspirational goal of 29 percent. Goals are determined on a contract-by-contract basis. Only the work of certified MBEs can be counted toward achievement of an established contract goal through participation as a prime contractor or a subcontractor.

Certification for the MBE Program is managed by the Office of Minority Business Enterprise, a division of the Maryland Department of Transportation. Vendors complete a certification process based on established eligibility standards to determine social and economic disadvantage. Once certified, firms must complete an annual review to maintain certification. There is no cost to obtain, maintain, or expand MBE certification. Learn more by visiting the "MBE Program" webpage at <https://gomdsmallbiz.maryland.gov>.

The participating agencies/departments are legislatively mandated to submit performance data to the Governor's Office of Small, Minority & Women Business Affairs annually. All units reported as required.

Performance

Key data points used to monitor the MBE Program's statewide performance are award dollars, utilization by classification, and utilization by procurement category (Exhibits B-N). In FY2022, total qualifying expenditures across the participating agencies/departments increased 44 percent to \$9.4 billion, compared to \$6.6 billion in FY2021. During this period, awards to MBEs also experienced a 44 percent increase, rising to \$1.6 billion compared to \$1.1 billion in FY2021. The result was a negligible increase in the overall MBE participation rate which increased 0.17 percent, rising to 17.27% in FY2022 compared to 17.24% the previous fiscal year.

Details regarding awards are categorized by socioeconomic group (i.e., classification) and industry (i.e., procurement category). Reporting requirements were expanded for FY2022 to include the awards from each participating unit by industry category (Exhibits E-N). Because not all agencies/departments purchase the same products and services, the exhibits reflect only those purchasing units that made an award, even if no MBE award was made.

Payments to MBEs is also a primary data point (Exhibits O and P). Payments to MBE firms in FY2022 increased to \$1.0 billion in FY2022, a 9 percent increase from \$934 million in FY2021.



Highlights

Both award and payment data are broken down by performance as MBE Prime Contractor and MBE Subcontractor. In FY2022, awards to MBE Prime Contractors, as a percentage of total MBE awards, was 30 percent with awards to MBE Subcontractors at 70 percent. Payments to MBEs performing as prime contractors, as a percentage of total MBE payments was 28 percent with 72 percent of payments going to MBE subcontractors.

The number of MBE firms to receive a payment as an MBE increased this year, rising from 1,162 in FY2021 to 1,346 in FY2022. This represents a 16% increase.

In the next reporting period, all participating agencies/departments will be required to submit a compliance assessment for contracts that closed during the fiscal year. The assessment is intended to verify if the MBE goal was met by the prime contractor. A synopsis of the data will be presented in the FY2023 Annual Report.

We are pleased to welcome the Maryland Department of Emergency Management to the MBE Program. This unit, which is exempt under current governance, has chosen to voluntarily participate and will be included in next year's report.

A special acknowledgement to Governor Wes Moore. He issued Executive Order 01.01.2023.03 on February 16, 2023. It compelled those agencies/department that had not submitted FY2022 data to do so within 15 days. This action had a significant impact on the collection of data reported in the FY2022 Annual Report.



Veteran-Owned Small Business Enterprise (VSBE) Program

Overview

Maryland's Veteran-Owned Small Business Enterprise (VSBE) Program was enacted in 2010 to enhance opportunities for veteran-owned small businesses to participate in State-funded procurements. Authority for administering the VSBE Program was transferred from the Board of Public Works to the Governor's Office of Small, Minority & Women Business Affairs in 2018. Vendors must meet the eligibility standards for size and ownership, and obtain verification of their veteran status. There is no cost to obtain VSBE certification, and once certified, firms must renew annually. Registration and renewal of certification takes place in the state's online procurement portal, eMaryland Marketplace Advantage (eMMA). Learn more by visiting the "VSBE Program" page at <https://gomdsmallbiz.maryland.gov>

The VSBE Program has an overall statewide goal of 1 percent and includes 51 participating agencies and departments. Goals are determined on a contract-by-contract basis. Only the work of a certified VSBE, performing as either a prime contractor or a subcontractor, can be counted toward achievement of an established contract goal.


The designated participating agencies/departments are legislatively mandated to submit performance data to the Governor's Office of Small, Minority & Women Business Affairs annually. In FY2022, the Commission on Civil Rights, Higher Education Commission, and the Board of Public Works, did not submit award or payment data. Data submitted by the Department of Health was deemed inconclusive due to lack of sufficiency, and thus, not included in this report. We believe the unreported data has a negligible impact on the VSBE Program's overall performance.

We are pleased to welcome the Maryland State Library, which contributed 12.8% in awards this year. This unit has voluntarily chosen to participate in the VSBE Program.

Performance

The primary data points used to monitor the VSBE Program's statewide performance are award dollars and payment dollars (Exhibits G-H). In FY2022, total qualifying expenditures across the participating agencies/departments increased from \$5 billion in FY2021 to \$5.5 billion in FY2022. The VSBE Program's statewide participation rate increased from 0.60 percent in FY2021 to 0.94 percent in FY2022, a 57 percent gain. Awards to VSBE vendors in FY2022 totaled \$52 million, a 76 percent increase from \$29.5 million in FY2021. Payments to VSBE vendors in FY2022 was \$34.9 million, an 18 percent increase from \$29.6 million in FY2021.

Eight agencies/departments met the statewide VSBE goal, while 23 agencies/departments reported no VSBE awards in FY2022. However, a substantial increase in VSBE awards is



reported by seven agencies/departments from the prior year which are credited for the drastic increase. These agencies are Maryland Aviation Administration, Department of Education, Department of General Services, Department of Housing & Community Development, Insurance Administration, Maryland Port Administration, and Maryland Transit Administration.

Highlights

In FY2022, the VSBE Program was impacted by regulatory updates which aligned the program with existing structures already in place for the SBR and MBE programs. The new provisions include updates to the VSBE definition, reporting requirements, and waiver processes. In addition, each participating agency/department was required to name a VSBE Liaison. The liaison is a high-level individual, reporting directly to the agency head, who is responsible for administering the programs' mandates and objectives within the unit, and reporting annual performance to the Governor's Office of Small, Minority & Women Business Affairs. We are excited to welcome these new liaisons and are already seeing the impact of their inclusion. In addition, the Governor's Office of Small, Minority & Women Business Affairs established the VSBE Advisory Committee. This group is composed of state officials, internal and external veteran stakeholders, and veteran business owners. They will meet throughout the year and make recommendations to enhance opportunities for certified VSBE vendors.

The Department of General Services (DGS) streamlined the VSBE certification process in eMMA during this period. DGS collaborated with our office and the Maryland Department of Veteran Affairs to digitalize the veteran verification process and restructure the certification workflow. Qualified veteran firms can now complete the process online in just 2-3 business days.

Expanding outreach to the veteran community was a priority in FY2022, and we built many valuable partnerships with public and private veteran stakeholder groups. The Governor's Office of Small, Minority and Women Business Affairs hosted the inaugural Military Appreciation Breakfast in May 2022. Over 65 veteran entrepreneurs attended and three of our VSBE certified firms were honored with a Governor's Citation. This will become an annual event.

Exhibit A: FY2022 SBR Agency/Department Participation

SBR Participating Agency/Department	FY2022						Total SBR Participation	Designated SBR Participation
	SBR Designated Payments	Non-Designated Payments	SBR Credit Card Payments	Total SBR Payments	Total All Payments	Total SBR		
AGING	\$5,409	\$177,970	\$5,409	\$183,379	\$1,421,133		12.9%	0.4%
AGRICULTURE	\$15,705	\$313,290	\$9,140	\$328,995	\$3,679,402		8.9%	0.4%
ARCHIVES	\$629,222	\$0	\$152	\$629,222	\$961,039		65.5%	65.5%
ASSESSMENTS & TAXATION	\$237,800	\$25,637	\$89,818	\$263,437	\$5,014,647		5.3%	4.7%
ATTORNEY GENERAL	\$49,968	\$220,038	\$45,858	\$270,006	\$700,094		38.6%	7.1%
AVIATION ADMINISTRATION	\$1,445,209	\$6,066,160	\$32,943	\$7,511,369	\$152,541,862		4.9%	0.9%
BALTIMORE CITY COMMUNITY COLLEGE	\$816,101	\$413,258	\$39,883	\$1,229,358	\$6,929,422		17.7%	11.8%
BOWIE STATE UNIVERSITY	\$1,125,762	\$2,695,693	\$8,987	\$3,821,455	\$18,805,836		20.3%	6.0%
BUDGET & MANAGEMENT	\$52,077	\$2,803,452	\$31,841	\$2,855,529	\$199,613,637		1.4%	0.0%
CANAL PLACE PRESERVATION	\$39,402	\$150,567	\$3,413	\$189,969	\$272,470		69.7%	14.5%
COMMERCE	\$58,626	\$1,327,191	\$6,181	\$1,385,816	\$8,477,117		16.3%	0.7%
COMMISSION ON CIVIL RIGHTS	\$0	\$0	\$0	\$0	\$0		0.0%	0.0%
COMPROLLER	\$405,358	\$5,399,399	\$206,688	\$5,804,757	\$42,781,823		13.6%	0.9%
COPPIN STATE UNIVERSITY	\$1,140,799	\$367,467	\$88,024	\$1,508,266	\$12,083,477		12.5%	9.4%
EDUCATION	\$1,160,186	\$11,177,597	\$32,253	\$12,337,784	\$63,391,456		19.5%	1.8%
EMERGENCY MANAGEMENT	\$0	\$4,260	\$0	\$4,260	\$4,260		100.0%	0.0%
ENVIRONMENT	\$119,326	\$1,255,246	\$15,978	\$1,374,572	\$5,796,944		23.7%	2.1%
ENVIRONMENTAL SERVICE	\$5,727,489	\$13,767,612	\$9,676	\$19,495,101	\$73,085,735		26.7%	7.8%
EXECUTIVE DEPARTMENT	\$210,334	\$0	\$31,538	\$210,334	\$4,471,411		4.7%	4.7%
FROSTBURG STATE UNIVERSITY	\$124,392	\$1,028,492	\$124,392	\$1,152,884	\$9,972,912		11.6%	1.2%
GENERAL SERVICES	\$9,119,329	\$22,498,540	\$71,556	\$31,617,869	\$129,993,370		24.3%	7.0%
GOVERNOR'S OFFICE OF CRIME CONTROL & PREVENTION	\$5,104	\$0	\$5,104	\$5,104	\$146,681		3.5%	3.5%
HEALTH	\$9,317,518	\$15,702,535	\$1,012,356	\$25,020,053	\$815,331,912		3.1%	1.1%
HIGHER EDUCATION COMMISSION	\$2,690	\$155,414	\$0	\$158,103	\$271,783		58.2%	1.0%
HOUSING & COMMUNITY DEVELOPMENT	\$1,165,231	\$3,790,045	\$17,113	\$4,955,277	\$15,020,386		33.0%	7.8%
HUMAN SERVICES	\$759,685	\$27,024,593	\$538,915	\$27,784,278	\$242,643,075		11.5%	0.3%
INFORMATION TECHNOLOGY	\$225,378	\$9,311,265	\$45,476	\$9,536,643	\$9,851,068		96.8%	2.3%
INSURANCE ADMINISTRATION	\$468,561	\$382,203	\$15,345	\$850,765	\$922,393		92.2%	50.8%
JUVENILE SERVICES	\$4,816,680	\$3,122,141	\$608,352	\$7,938,821	\$43,100,152		18.4%	11.2%
LABOR	\$2,020,982	\$918,813	\$95,766	\$2,939,795	\$188,540,755		1.6%	1.1%
LOTTERY & GAMING CONTROL	\$1,225,929	\$33,981	\$245,074	\$1,259,910	\$81,239,018		1.6%	1.5%
MARYLAND STATE LIBRARY	\$15,959	\$0	\$600	\$15,959	\$169,241		9.4%	9.4%
MILITARY DEPARTMENT	\$471,718	\$266,235	\$80,718	\$737,953	\$3,145,955		23.5%	15.0%
MORGAN STATE UNIVERSITY	\$1,683,863	\$335,232	\$91,796	\$2,019,094	\$58,503,409		3.5%	2.9%
MOTOR VEHICLE ADMINISTRATION	\$5,244,510	\$1,921,258	\$190,136	\$7,165,768	\$42,790,728		16.7%	12.3%
NATURAL RESOURCES	\$490,241	\$635,999	\$381,477	\$1,126,240	\$26,329,906		4.3%	1.9%
PEOPLE'S COUNSEL	\$0	\$74,704	\$0	\$74,704	\$1,270,799		5.9%	1.9%
PLANNING	\$10,272	\$166,995	\$0	\$177,267	\$959,076		18.5%	1.1%
PORT ADMINISTRATION	\$4,177,501	\$1,366,727	\$64,669	\$5,544,228	\$30,451,499		18.2%	13.7%
PROSECUTOR'S OFFICE	\$767	\$0	\$767	\$767	\$194,402		0.4%	0.4%
PUBLIC DEFENDER'S OFFICE	\$61,414	\$456,824	\$33,914	\$518,238	\$895,954		57.8%	6.9%
PUBLIC SAFETY & CORRECTIONS	\$2,646,616	\$44,836,993	\$0	\$47,483,609	\$323,980,787		14.7%	0.8%
PUBLIC SERVICE COMMISSION	\$31,845	\$17,365	\$4,904	\$49,210	\$215,175		22.9%	14.8%
PUBLIC TELEVISION	\$107,324	\$434,337	\$40,988	\$541,661	\$8,270,063		6.5%	1.3%
PUBLIC WORKS	\$0	\$0	\$0	\$0	\$35,713		0.0%	0.0%
SALISBURY STATE UNIVERSITY	\$2,324,883	\$1,098,365	\$464,617	\$3,423,248	\$21,500,645		15.9%	10.8%
SCHOOL FOR THE DEAF	\$854,621	\$0	\$13,557	\$854,621	\$4,065,268		21.0%	21.0%
STADIUM AUTHORITY	\$1,438,512	\$26,823,459	\$4,710	\$28,261,972	\$200,131,113		14.1%	0.7%
STATE BOARD OF ELECTIONS	\$3,217,019	\$6,463,147	\$0	\$9,680,166	\$30,552,021		31.7%	10.5%
STATE HIGHWAY ADMINISTRATION	\$6,360,366	\$28,761,797	\$284,396	\$35,122,162	\$815,134,175		4.3%	0.8%
STATE POLICE	\$8,971,265	\$1,493,674	\$579,293	\$10,464,940	\$47,454,160		22.1%	18.9%
STATE RETIREMENT AGENCY	\$537,320	\$113,927	\$27,777	\$651,247	\$5,595,839		11.6%	9.6%
SUBSEQUENT INJURY FUND	\$11,529	\$0	\$11,529	\$11,529	\$145,795		7.9%	7.9%
SUPPLEMENTAL RETIREMENT	\$0	\$0	\$0	\$0	\$230,217		0.0%	0.0%
TAX COURT	\$0	\$0	\$0	\$0	\$21,348		0.0%	0.0%
TOWSON UNIVERSITY	\$4,920,435	\$7,900,495	\$398,686	\$12,820,930	\$140,372,528		9.1%	3.5%
TRANSIT ADMINISTRATION	\$4,110,748	\$11,703,821	\$316,800	\$15,814,569	\$231,518,578		6.8%	1.8%
TRANSPORTATION (TSO)	\$2,013,162	\$2,252,255	\$42,543	\$4,265,416	\$48,924,776		8.7%	4.1%
TRANSPORTATION AUTHORITY	\$19,899,869	\$6,116,102	\$625,847	\$26,015,971	\$540,608,186		4.8%	3.7%
TREASURER'S OFFICE	\$178,260	\$2,871	\$15,055	\$181,131	\$5,759,841		3.1%	3.1%
U OF MD BALTIMORE	\$836,041	\$5,593,628	\$728,737	\$6,429,669	\$203,957,951		3.2%	0.4%
U OF MD, BALTIMORE COUNTY	\$823,584	\$2,702,928	\$378,191	\$3,526,512	\$70,451,371		5.0%	1.2%
U OF MD, COLLEGE PARK	\$12,585,401	\$15,484,676	\$574,610	\$28,070,077	\$515,381,343		5.4%	2.4%
U OF MD, EASTERN SHORE	\$374,274	\$1,573,422	\$115,742	\$1,947,695	\$17,670,741		11.0%	2.1%
U OF MD, GLOBAL CAMPUS	\$526,234	\$2,633,848	\$3,184	\$3,160,082	\$33,298,686		9.5%	1.6%
UNIVERSITY OF BALTIMORE	\$747,728	\$1,034,158	\$23,061	\$1,781,886	\$13,488,715		13.2%	5.5%
VETERANS AFFAIRS	\$50,530	\$157,826	\$15,966	\$208,357	\$23,692,049		0.9%	0.2%
WORKERS' COMPENSATION COMMISSION	\$144,315	\$1,452,884	\$43,342	\$1,597,199	\$3,759,967		42.5%	3.8%
TOTAL	\$128,358,378	\$304,008,811	\$8,994,843	\$432,367,188	\$5,607,993,290		7.7%	2.3%

Exhibit B: FY2022 MBE Awards by Participating Agency/Department

FY2022					
MBE Participating Agency/Department	MBE Prime Contract Awards	MBE Subcontract Awards	Total MBE Awards	Total ALL AWARDS	MBE Participation
AGING	\$43,160	\$0	\$43,160	\$1,035,133	4.17%
AGRICULTURE	\$189,508	\$0	\$189,508	\$4,294,592	4.41%
ARCHIVES	\$13,981	\$0	\$13,981	\$489,409	2.86%
ASSESSMENTS & TAXATION	\$424,850	\$5,485	\$430,335	\$3,934,066	10.94%
ATTORNEY GENERAL	\$43,817	\$0	\$43,817	\$246,450	17.78%
AVIATION ADMINISTRATION	\$13,411,660	\$84,305,034	\$97,716,694	\$433,094,644	22.56%
BALTIMORE CITY COMMUNITY COLLEGE	\$228,419	\$171,873	\$400,292	\$8,202,393	4.88%
BOWIE STATE UNIVERSITY	\$3,990,143	\$0	\$3,990,143	\$29,859,506	13.36%
BUDGET & MANAGEMENT	\$678,340	\$0	\$678,340	\$9,208,532	7.37%
CANAL PLACE PRESERVATION	\$32,293	\$0	\$32,293	\$98,540	32.77%
COMMERCE	\$66,629	\$443,650	\$510,279	\$28,529,853	1.79%
COMMISSION ON CIVIL RIGHTS	\$0	\$0	\$0	\$0	0.00%
COMPTROLLER	\$27,527,811	\$3,799,020	\$31,326,831	\$69,943,899	44.79%
COPPIN STATE UNIVERSITY	\$1,623,763	\$593,552	\$2,217,315	\$15,823,687	14.01%
EDUCATION	\$12,147,152	\$92,491	\$12,239,643	\$53,112,464	23.04%
ENVIRONMENT	\$1,022,269	\$0	\$1,022,269	\$5,418,202	18.87%
ENVIRONMENTAL SERVICES	\$13,592,149	\$17,401,166	\$30,993,315	\$109,946,828	28.19%
EXECUTIVE DEPARTMENT	\$147,919	\$0	\$147,919	\$2,230,965	6.63%
FOOD CENTER AUTHORITY	\$2,229,480	\$53,000	\$2,282,480	\$2,689,436	84.87%
FROSTBURG STATE UNIVERSITY	\$386,657	\$0	\$386,657	\$10,025,424	3.86%
GENERAL SERVICES	\$25,476,899	\$65,163,359	\$90,640,258	\$450,069,561	20.14%
GOVERNOR'S OFFICE OF CRIME PREVENTION	\$0	\$0	\$0	\$71,163	0.00%
HEALTH	\$22,714,542	\$32,500,798	\$55,215,340	\$1,001,801,335	5.51%
HEALTH BENEFIT EXCHANGE	\$4,519,869	\$0	\$4,519,869	\$435,572,410	1.04%
HIGHER EDUCATION COMMISSION	\$5,239	\$0	\$5,239	\$255,053	2.05%
HOUSING & COMMUNITY DEVELOPMENT	\$38,192,695	\$26,676,022	\$64,868,717	\$176,833,148	36.68%
HUMAN SERVICES	\$41,282,560	\$23,515,082	\$64,797,642	\$432,038,983	15.00%
INFORMATION TECHNOLOGY	\$2,834,253	\$1,475,557	\$4,309,810	\$275,155,630	1.57%
INSURANCE ADMINISTRATION	\$311,505	\$0	\$311,505	\$2,439,863	12.77%
JUVENILE SERVICES	\$8,308,638	\$90,610	\$8,399,248	\$140,752,802	5.97%
LABOR	\$2,307,817	\$2,248,199	\$4,556,016	\$329,528,288	1.38%
LOTTERY & GAMING CONTROL	\$165,880	\$14,263,873	\$14,429,753	\$128,025,067	11.27%
MARYLAND 529	\$50,000	\$84,532	\$134,532	\$1,976,616	6.81%
MARYLAND STATE LIBRARY	\$12,110	\$0	\$12,110	\$503,854	2.40%
MILITARY DEPARTMENT	\$289,380	\$4,799	\$294,179	\$40,941,132	0.72%
MORGAN STATE UNIVERSITY	\$925,821	\$57,758	\$983,579	\$57,571,388	1.71%
MOTOR VEHICLE ADMINISTRATION	\$18,485,987	\$6,241,399	\$24,727,386	\$40,013,773	61.80%
NATURAL RESOURCES	\$461,965	\$0	\$461,965	\$83,255,009	0.55%
PEOPLE'S COUNSEL	\$124,012	\$0	\$124,012	\$2,600,338	4.77%
PLANNING	\$3,230	\$0	\$3,230	\$1,165,179	0.28%
PORT ADMINISTRATION	\$1,182,976	\$85,167	\$1,268,143	\$13,031,981	9.73%
PUBLIC BROADCASTING COMMISSION	\$95,405	\$0	\$95,405	\$10,896,163	0.88%
PUBLIC DEFENDER	\$596,937	\$0	\$596,937	\$9,207,329	6.48%
PUBLIC SAFETY & CORRECTIONAL SERVICES	\$70,542,633	\$55,684,387	\$126,227,020	\$308,116,970	40.97%
PUBLIC SCHOOL CONSTRUCTION	\$40,654,025	\$210,565,026	\$251,219,051	\$994,604,907	25.26%
PUBLIC SERVICE COMMISSION	\$100,947	\$0	\$100,947	\$650,743	15.51%
PUBLIC WORKS	\$0	\$0	\$0	\$26,915	0.00%
SAINT MARY'S COLLEGE OF MARYLAND	\$421,962	\$17,570,622	\$17,992,584	\$55,081,701	32.67%
SALISBURY STATE UNIVERSITY	\$1,578,643	\$340,243	\$1,918,886	\$21,653,682	8.86%
SCHOOL FOR THE DEAF	\$366,204	\$0	\$366,204	\$4,442,157	8.24%
STADIUM AUTHORITY	\$7,215,738	\$42,880,054	\$50,095,792	\$204,546,884	24.49%
STATE BOARD OF ELECTIONS	\$3,613,436	\$2,452,016	\$6,065,452	\$34,852,825	17.40%
STATE HIGHWAY ADMINISTRATION	\$59,090,793	\$81,585,016	\$140,675,809	\$673,047,165	20.90%
STATE POLICE	\$4,481,506	\$8,200	\$4,489,706	\$33,766,712	13.30%
STATE PROSECUTOR	\$0	\$0	\$0	\$180,173	0.00%
STATE RETIREMENT AGENCY	\$396,099	\$816,000	\$1,212,099	\$4,427,878	27.37%
SUBSEQUENT INJURY FUND	\$0	\$0	\$0	\$92,193	0.00%
SUPPLEMENTAL RETIREMENT	\$0	\$0	\$0	\$90,292	0.00%
TAX COURT	\$0	\$0	\$0	\$15,278	0.00%
TOWSON UNIVERSITY	\$2,330,475	\$4,270,037	\$6,600,512	\$58,794,033	11.23%
TRANSIT ADMINISTRATION	\$24,224,945	\$221,746,057	\$245,971,002	\$991,053,770	24.82%
TRANSPORTATION (TSO)	\$8,668,870	\$30,473,588	\$39,142,458	\$145,596,285	26.88%
TRANSPORTATION AUTHORITY	\$965,605	\$80,674,794	\$81,640,399	\$433,576,997	18.83%
TREASURER	\$171,672	\$0	\$171,672	\$9,226,487	1.86%
U OF MD, BALTIMORE	\$4,417,105	\$61,772,679	\$66,189,784	\$341,572,387	19.38%
U OF MD, BALTIMORE COUNTY	\$1,018,873	\$6,796,801	\$7,815,674	\$72,512,459	10.78%
U OF MD, COLLEGE PARK	\$15,584,105	\$37,345,786	\$52,929,891	\$465,613,296	11.37%
U OF MD, EASTERN SHORE	\$1,042,953	\$108,207	\$1,151,160	\$23,156,103	4.97%
U OF MD, GLOBAL CAMPUS	\$601,021	\$680,315	\$1,281,336	\$36,447,945	3.52%
UNIVERSITY OF BALTIMORE	\$1,066,490	\$0	\$1,066,490	\$13,617,073	7.83%
VETERANS AFFAIRS	\$19,397	\$0	\$19,397	\$87,573,947	0.02%
WORKER'S COMPENSATION COMMISSION	\$590,140	\$16,831	\$606,971	\$4,347,014	13.96%
TOTAL	\$495,311,357	\$1,135,059,085	\$1,630,370,442	\$9,440,574,359	17.27%

Exhibit C: FY2022 MBE Awards by Classification

FY2022					
MBE Classification	MBE Prime Contract Awards	MBE Subcontract Awards	Total MBE Awards (\$)	Total MBE Awards (%)	Total Statewide Awards (%)
African American Total	\$160,697,253	\$421,586,047	\$582,283,300	35.59%	6.17%
<i>African American</i>	\$144,729,529	\$353,180,616	\$497,910,145	30.54%	5.36%
<i>African American Women</i>	\$15,967,724	\$68,405,431	\$84,373,155	5.18%	0.91%
Asian American Total	\$132,673,919	\$235,439,383	\$368,113,301	22.50%	3.90%
<i>Asian American</i>	\$90,933,334	\$211,634,305	\$302,567,638	18.56%	3.26%
<i>Asian American Woman</i>	\$41,740,585	\$23,805,078	\$65,545,663	4.02%	0.71%
Hispanic American Total	\$25,348,686	\$125,408,883	\$150,757,569	9.21%	1.60%
<i>Hispanic American</i>	\$21,114,295	\$120,065,368	\$141,179,663	8.66%	1.50%
<i>Hispanic American Woman</i>	\$4,234,391	\$5,343,515	\$9,577,906	0.59%	0.10%
Native American Total	\$4,699,197	\$17,822,019	\$22,521,216	1.38%	0.24%
<i>Native American</i>	\$4,699,197	\$16,474,607	\$21,173,804	1.30%	0.22%
<i>Native American Women</i>	\$0	\$1,347,412	\$1,347,412	0.08%	0.01%
Women	\$170,164,082	\$329,999,638	\$500,163,720	30.68%	5.30%
Disabled	\$1,728,220	\$57,315	\$1,785,535	0.11%	0.02%
Disadvantaged	\$0	\$4,745,800	\$4,745,800	0.29%	0.05%
MBE Awards TOTAL	\$495,311,357	\$1,140,746,671	\$1,636,058,028	100.00%	17.27%
Statewide Awards TOTAL					\$9,440,574,359

Exhibit D: FY2022 MBE Awards by Procurement Category

FY2022					
Procurement Category	MBE Prime Contract Awards	MBE Subcontract Awards	Total MBE Awards	Total ALL AWARDS	MBE Participation
Architectural	\$10,193,023	\$100,336,521	\$110,529,544	\$474,285,933	23.30%
Engineering	\$760,807	\$40,096,580	\$40,857,387	\$187,213,282	21.82%
Construction	\$72,109,477	\$497,055,343	\$569,164,820	\$2,259,236,309	25.19%
Construction Related Services	\$8,830,699	\$3,577,003	\$12,407,702	\$232,461,519	5.34%
Maintenance	\$41,957,415	\$30,134,576	\$72,091,991	\$525,221,830	13.73%
Services	\$163,788,017	\$303,761,546	\$467,549,563	\$2,701,885,958	17.30%
Supplies & Equipment	\$17,397,893	\$51,363,646	\$68,761,539	\$592,050,542	11.61%
IT Services	\$135,755,889	\$107,158,067	\$242,913,956	\$934,438,559	26.00%
IT Supplies & Equipment	\$19,740,056	\$580,976	\$20,321,032	\$265,125,790	7.66%
Human, Cultural, Social & Educational Services	\$2,420,661	\$994,827	\$3,415,488	\$422,448,280	0.81%
Corporate Credit Card	\$3,255,624	\$0	\$3,255,624	\$195,669,310	1.66%
Direct Voucher	\$19,101,796	\$0	\$19,101,796	\$650,537,046	2.94%
TOTAL	\$495,311,357	\$1,135,059,085	\$1,630,370,442	\$9,440,574,359	17.27%

Exhibit E: FY2022 Industry Category: Architectural

FY2022					
Industry Category: Architectural					
MBE Participating Agency/Department	MBE Prime Contract Awards	MBE Subcontract Awards	Total MBE Awards	Total ALL AWARDS	MBE Participation
AVIATION ADMINISTRATION	\$0	\$16,925,800	\$16,925,800	\$57,000,000	29.69%
FOOD CENTER AUTHORITY	\$0	\$0	\$0	\$5,000	0.00%
FROSTBURG STATE UNIVERSITY	\$0	\$0	\$0	\$17,762	0.00%
GENERAL SERVICES	\$9,803,756	\$3,576,673	\$13,380,429	\$58,902,386	22.72%
MORGAN STATE UNIVERSITY	\$0	\$57,758	\$57,758	\$804,415	7.18%
PORT ADMINISTRATION	\$0	\$0	\$0	\$6,004,313	0.00%
SAINT MARY'S COLLEGE OF MARYLAND	\$0	\$0	\$0	\$3,285,374	0.00%
SALISBURY STATE UNIVERSITY	\$0	\$0	\$0	\$15,300	0.00%
STADIUM AUTHORITY	\$0	\$0	\$0	\$381,299	0.00%
TOWSON UNIVERSITY	\$0	\$387,354	\$387,354	\$856,691	45.22%
TRANSIT ADMINISTRATION	\$0	\$46,953,333	\$46,953,333	\$225,500,000	20.82%
TRANSPORTATION AUTHORITY	\$0	\$31,654,800	\$31,654,800	\$110,500,000	28.65%
U OF MD, BALTIMORE	\$78,436	\$122,293	\$200,729	\$918,596	21.85%
U OF MD, BALTIMORE COUNTY	\$64,650	\$478,768	\$543,418	\$5,741,078	9.47%
U OF MD, COLLEGE PARK	\$39,876	\$176,284	\$216,160	\$3,584,193	6.03%
U OF MD, EASTERN SHORE	\$206,305	\$3,458	\$209,763	\$431,026	48.67%
U OF MD, GLOBAL CAMPUS	\$0	\$0	\$0	\$338,500	0.00%
TOTAL	\$10,193,023	\$100,336,521	\$110,529,544	\$474,285,933	23.30%

Exhibit F: FY2022 Industry Category: Engineering

FY2022					
Industry Category: Engineering					
MBE Participating Agency/Department	MBE Prime Contract Awards	MBE Subcontract Awards	Total MBE Awards	Total ALL AWARDS	MBE Participation
ENVIRONMENTAL SERVICES	\$303,167	\$3,051,706	\$3,354,873	\$8,774,933	38.23%
FOOD CENTER AUTHORITY	\$0	\$0	\$0	\$33,000	0.00%
PUBLIC SCHOOL CONSTRUCTION	\$0	\$0	\$0	\$7,539,590	0.00%
SALISBURY STATE UNIVERSITY	\$20,500	\$0	\$20,500	\$215,652	9.51%
STATE HIGHWAY ADMINISTRATION	\$0	\$35,260,075	\$35,260,075	\$164,505,777	21.43%
TOWSON UNIVERSITY	\$15,960	\$170,667	\$186,627	\$796,755	23.42%
U OF MD, BALTIMORE	\$16,995	\$121,352	\$138,347	\$592,831	23.34%
U OF MD, BALTIMORE COUNTY	\$0	\$66,495	\$66,495	\$665,353	9.99%
U OF MD, COLLEGE PARK	\$404,185	\$1,426,285	\$1,830,470	\$4,089,391	44.76%
TOTAL	\$760,807	\$40,096,580	\$40,857,387	\$187,213,282	21.82%

Exhibit G: FY2022 Industry Category: Construction

FY2022					
Industry Category: Construction					
MBE Participating Agency/Department	MBE Prime Contract Awards	MBE Subcontract Awards	Total MBE Awards	Total ALL AWARDS	MBE Participation
AGING	\$43,160	\$0	\$43,160	\$43,160	100.00%
AVIATION ADMINISTRATION	\$0	\$31,294,374	\$31,294,374	\$163,778,893	19.11%
BALTIMORE CITY COMMUNITY COLLEGE	\$0	\$171,873	\$171,873	\$565,383	30.40%
COPPIN STATE UNIVERSITY	\$852,167	\$0	\$852,167	\$874,382	97.46%
EDUCATION	\$48,833	\$0	\$48,833	\$48,833	100.00%
ENVIRONMENTAL SERVICES	\$903,208	\$7,302,791	\$8,205,999	\$37,524,581	21.87%
FROSTBURG STATE UNIVERSITY	\$116,060	\$0	\$116,060	\$1,573,396	7.38%
GENERAL SERVICES	\$11,074,591	\$11,820,311	\$22,894,902	\$96,536,928	23.72%
HUMAN SERVICES	\$0	\$0	\$0	\$6,433	0.00%
JUVENILE SERVICES	\$104,955	\$0	\$104,955	\$452,818	23.18%
MORGAN STATE UNIVERSITY	\$11,577	\$0	\$11,577	\$82,049	14.11%
MOTOR VEHICLE ADMINISTRATION	\$968,895	\$668,533	\$1,637,428	\$2,732,274	59.93%
PORT ADMINISTRATION	\$0	\$0	\$0	\$17	0.00%
PUBLIC SAFETY & CORRECTIONAL SERVICES	\$0	\$0	\$0	\$1,817,745	0.00%
PUBLIC SCHOOL CONSTRUCTION	\$40,654,025	\$210,182,026	\$250,836,051	\$764,936,685	32.79%
SAINT MARY'S COLLEGE OF MARYLAND	\$0	\$13,341,884	\$13,341,884	\$23,235,710	57.42%
SCHOOL FOR THE DEAF	\$89,035	\$0	\$89,035	\$89,035	100.00%
STADIUM AUTHORITY	\$2,420	\$37,594,401	\$37,596,821	\$156,088,002	24.09%
STATE HIGHWAY ADMINISTRATION	\$13,921,113	\$40,958,254	\$54,879,367	\$359,948,797	15.25%
TOWSON UNIVERSITY	\$0	\$64,512	\$64,512	\$688,116	9.38%
TRANSIT ADMINISTRATION	\$3,186,193	\$4,738,091	\$7,924,284	\$25,499,495	31.08%
TRANSPORTATION AUTHORITY	\$0	\$48,704,370	\$48,704,370	\$286,199,617	17.02%
U OF MD, BALTIMORE	\$0	\$57,020,912	\$57,020,912	\$198,538,199	28.72%
U OF MD, BALTIMORE COUNTY	\$82,385	\$4,372,311	\$4,454,696	\$13,047,184	34.14%
U OF MD, COLLEGE PARK	\$50,860	\$28,820,700	\$28,871,560	\$124,489,114	23.19%
UNIVERSITY OF BALTIMORE	\$0	\$0	\$0	\$439,463	0.00%
TOTAL	\$72,109,477	\$497,055,343	\$569,164,820	\$2,259,236,309	25.19%

Exhibit H: FY2022 Industry Category: Construction Related Services

FY2022					
Industry Category: Construction Related Services					
MBE Participating Agency/Department	MBE Prime Contract Awards	MBE Subcontract Awards	Total MBE Awards	Total ALL Awards	MBE Participation
COPPIN STATE UNIVERSITY	\$0	\$0	\$0	\$24,596	0.00%
FOOD CENTER AUTHORITY	\$1,740,000	\$50,000	\$1,790,000	\$1,809,476	98.92%
MOTOR VEHICLE ADMINISTRATION	\$0	\$0	\$0	\$68,500	0.00%
PUBLIC SAFETY & CORRECTIONAL SERVICES	\$82,831	\$0	\$82,831	\$82,831	100.00%
PUBLIC SCHOOL CONSTRUCTION	\$0	\$0	\$0	\$212,499,042	0.00%
SAINT MARY'S COLLEGE OF MARYLAND	\$0	\$1,283,137	\$1,283,137	\$2,907,996	44.12%
STADIUM AUTHORITY	\$350,000	\$173,000	\$523,000	\$3,273,482	15.98%
STATE HIGHWAY ADMINISTRATION	\$6,446,000	\$0	\$6,446,000	\$6,727,912	95.81%
TOWSON UNIVERSITY	\$0	\$1,042,343	\$1,042,343	\$2,836,859	36.74%
TRANSIT ADMINISTRATION	\$531	\$0	\$531	\$60,283	0.88%
U OF MD, BALTIMORE	\$4,400	\$0	\$4,400	\$190,363	2.31%
U OF MD, COLLEGE PARK	\$206,937	\$1,028,523	\$1,235,460	\$1,838,885	67.19%
U OF MD, GLOBAL CAMPUS	\$0	\$0	\$0	\$51,680	0.00%
UNIVERSITY OF BALTIMORE	\$0	\$0	\$0	\$89,614	0.00%
TOTAL	\$8,830,699	\$3,577,003	\$12,407,702	\$232,461,519	5.34%

Exhibit I: FY2022 Industry Category: Maintenance

FY2022					
Industry Category: Maintenance					
MBE Participating Agency/Department	MBE Prime Contract Awards	MBE Subcontract Awards	Total MBE Awards	Total ALL AWARDS	MBE Participation
ASSESSMENTS & TAXATION	\$0	\$5,485	\$5,485	\$14,336	38.26%
AVIATION ADMINISTRATION	\$7,604,996	\$11,714,364	\$19,319,360	\$88,763,813	21.76%
BALTIMORE CITY COMMUNITY COLLEGE	\$73,404	\$0	\$73,404	\$1,130,807	6.49%
BOWIE STATE UNIVERSITY	\$3,296,903	\$0	\$3,296,903	\$10,401,133	31.70%
COPPIN STATE UNIVERSITY	\$0	\$519,261	\$519,261	\$4,258,584	12.19%
FOOD CENTER AUTHORITY	\$349,946	\$0	\$349,946	\$421,757	82.97%
FROSTBURG STATE UNIVERSITY	\$0	\$0	\$0	\$258,953	0.00%
GENERAL SERVICES	\$1,361,661	\$216,117	\$1,577,778	\$8,679,655	18.18%
HEALTH	\$0	\$0	\$0	\$317,454	0.00%
HUMAN SERVICES	\$0	\$0	\$0	\$561	0.00%
JUVENILE SERVICES	\$216,434	\$49,573	\$266,007	\$1,402,219	18.97%
LABOR	\$29,536	\$0	\$29,536	\$150,885	19.58%
MILITARY DEPARTMENT	\$179,513	\$0	\$179,513	\$785,256	22.86%
MORGAN STATE UNIVERSITY	\$649,750	\$0	\$649,750	\$24,625,324	2.64%
MOTOR VEHICLE ADMINISTRATION	\$305,325	\$0	\$305,325	\$1,545,770	19.75%
NATURAL RESOURCES	\$0	\$0	\$0	\$18,538	0.00%
PORT ADMINISTRATION	\$0	\$0	\$0	\$175,241	0.00%
PUBLIC SAFETY & CORRECTIONAL SERVICES	\$265,996	\$0	\$265,996	\$3,224,742	8.25%
PUBLIC SCHOOL CONSTRUCTION	\$0	\$383,000	\$383,000	\$2,090,000	18.33%
SAINT MARY'S COLLEGE OF MARYLAND	\$187,500	\$244,489	\$431,989	\$4,071,614	10.61%
SALISBURY STATE UNIVERSITY	\$523,575	\$99,659	\$623,234	\$7,033,245	8.86%
SCHOOL FOR THE DEAF	\$155,822	\$0	\$155,822	\$1,246,408	12.50%
STADIUM AUTHORITY	\$134,118	\$0	\$134,118	\$1,440,865	9.31%
STATE HIGHWAY ADMINISTRATION	\$11,250,437	\$3,250,146	\$14,500,583	\$81,768,617	17.73%
STATE POLICE	\$3,652	\$0	\$3,652	\$1,721,173	0.21%
TOWSON UNIVERSITY	\$623,554	\$2,545,161	\$3,168,715	\$16,944,348	18.70%
TRANSIT ADMINISTRATION	\$2,165,676	\$1,213,104	\$3,378,780	\$150,679,849	2.24%
TRANSPORTATION (TSO)	\$0	\$16,400	\$16,400	\$3,177,711	0.52%
TRANSPORTATION AUTHORITY	\$0	\$0	\$0	\$7,160,282	0.00%
U OF MD, BALTIMORE	\$206,745	\$4,481,497	\$4,688,242	\$27,613,108	16.98%
U OF MD, BALTIMORE COUNTY	\$22,317	\$1,661,952	\$1,684,269	\$15,303,327	11.01%
U OF MD, COLLEGE PARK	\$11,139,471	\$3,173,554	\$14,313,025	\$50,244,249	28.49%
U OF MD, EASTERN SHORE	\$155,594	\$0	\$155,594	\$1,211,385	12.84%
U OF MD, GLOBAL CAMPUS	\$0	\$560,814	\$560,814	\$5,964,288	9.40%
UNIVERSITY OF BALTIMORE	\$1,053,490	\$0	\$1,053,490	\$1,270,573	82.91%
VETERANS AFFAIRS	\$2,000	\$0	\$2,000	\$102,710	1.95%
WORKER'S COMPENSATION COMMISSION	\$0	\$0	\$0	\$3,050	0.00%
TOTAL	\$41,957,415	\$30,134,576	\$72,091,991	\$525,221,830	13.73%

Exhibit J: FY2022 Industry Category: Services

FY2022					
Industry Category: Services					
MBE Participating Agency/Department	MBE Prime Contract Awards	MBE Subcontract Awards	Total MBE Awards	Total ALL AWARDS	MBE Participation
AGING	\$0	\$0	\$0	\$60,640	0.00%
ARCHIVES	\$2,400	\$0	\$2,400	\$131,101	1.83%
ASSESSMENTS & TAXATION	\$0	\$0	\$0	\$564,834	0.00%
ATTORNEY GENERAL	\$10,172	\$0	\$10,172	\$197,971	5.14%
AVIATION ADMINISTRATION	\$2,047,501	\$24,370,496	\$26,417,997	\$100,073,266	26.40%
BALTIMORE CITY COMMUNITY COLLEGE	\$60,127	\$0	\$60,127	\$954,279	6.30%
BOWIE STATE UNIVERSITY	\$178,426	\$0	\$178,426	\$7,128,552	2.50%
BUDGET & MANAGEMENT	\$0	\$0	\$0	\$823	0.00%
COMMERCE	\$40,430	\$443,650	\$484,080	\$27,193,696	1.78%
COMPROLLER	\$161,420	\$607,500	\$768,920	\$22,236,021	3.46%
COPPIN STATE UNIVERSITY	\$443,633	\$28,177	\$471,810	\$6,565,289	7.19%
EDUCATION	\$644,964	\$87,321	\$732,285	\$15,990,034	4.58%
ENVIRONMENT	\$19,850	\$0	\$19,850	\$3,623,786	0.55%
ENVIRONMENTAL SERVICES	\$11,321,566	\$7,046,669	\$18,368,235	\$42,472,042	43.25%
EXECUTIVE DEPARTMENT	\$47,080	\$0	\$47,080	\$1,073,762	4.38%
FOOD CENTER AUTHORITY	\$0	\$3,000	\$3,000	\$82,421	3.64%
FROSTBURG STATE UNIVERSITY	\$0	\$0	\$0	\$50,938	0.00%
GENERAL SERVICES	\$1,296,137	\$725,641	\$2,021,778	\$48,065,253	4.21%
HEALTH	\$2,656,275	\$4,468,788	\$7,125,063	\$578,864,012	1.23%
HEALTH BENEFIT EXCHANGE	\$3,820,612	\$0	\$3,820,612	\$23,509,537	16.25%
HOUSING & COMMUNITY DEVELOPMENT	\$38,189,110	\$26,676,022	\$64,865,132	\$176,403,027	36.77%
HUMAN SERVICES	\$1,778,222	\$99,249	\$1,877,471	\$63,326,827	2.96%
INFORMATION TECHNOLOGY	\$0	\$0	\$0	\$5,102	0.00%
INSURANCE ADMINISTRATION	\$150,000	\$0	\$150,000	\$190,192	78.87%
JUVENILE SERVICES	\$5,047,600	\$0	\$5,047,600	\$6,678,692	75.58%
LABOR	\$191,064	\$0	\$191,064	\$262,200,886	0.07%
LOTTERY & GAMING CONTROL	\$0	\$14,263,873	\$14,263,873	\$127,168,656	11.22%
MARYLAND 529	\$50,000	\$84,532	\$134,532	\$1,455,037	9.25%
MARYLAND STATE LIBRARY	\$0	\$0	\$0	\$61,425	0.00%
MILITARY DEPARTMENT	\$0	\$0	\$0	\$39,115,736	0.00%
MORGAN STATE UNIVERSITY	\$196,494	\$0	\$196,494	\$24,193,493	0.81%
MOTOR VEHICLE ADMINISTRATION	\$3,093,872	\$0	\$3,093,872	\$3,131,122	98.81%
NATURAL RESOURCES	\$392,989	\$0	\$392,989	\$45,834,761	0.86%
PEOPLE'S COUNSEL	\$0	\$0	\$0	\$81,586	0.00%
PLANNING	\$3,230	\$0	\$3,230	\$746,446	0.43%
PORT ADMINISTRATION	\$683,228	\$85,167	\$768,395	\$2,433,384	31.58%
PUBLIC BROADCASTING COMMISSION	\$95,405	\$0	\$95,405	\$9,261,426	1.03%
PUBLIC SAFETY & CORRECTIONAL SERVICES	\$67,890,244	\$41,740,510	\$109,630,754	\$234,607,977	46.73%
PUBLIC SERVICE COMMISSION	\$94,650	\$0	\$94,650	\$217,469	43.52%
SAINT MARY'S COLLEGE OF MARYLAND	\$228,952	\$286,360	\$515,312	\$12,364,259	4.17%
SALISBURY STATE UNIVERSITY	\$89,529	\$225,000	\$314,529	\$2,052,132	15.33%
STADIUM AUTHORITY	\$6,457,646	\$5,112,653	\$11,570,299	\$39,727,272	29.12%
STATE BOARD OF ELECTIONS	\$21,053	\$2,417,016	\$2,438,069	\$5,055,695	48.22%
STATE HIGHWAY ADMINISTRATION	\$151,717	\$0	\$151,717	\$5,762,615	2.63%
STATE POLICE	\$865,324	\$0	\$865,324	\$5,046,204	17.15%
STATE RETIREMENT AGENCY	\$4,000	\$816,000	\$820,000	\$3,657,950	22.42%
SUPPLEMENTAL RETIREMENT	\$0	\$0	\$0	\$543	0.00%
TOWSON UNIVERSITY	\$353,630	\$60,000	\$413,630	\$5,173,153	8.00%
TRANSIT ADMINISTRATION	\$11,006,853	\$163,582,947	\$174,589,800	\$477,116,275	36.59%
TRANSPORTATION (TSO)	\$0	\$9,845,094	\$9,845,094	\$47,467,250	20.74%
TRANSPORTATION AUTHORITY	\$0	\$0	\$0	\$640,977	0.00%
TREASURER	\$0	\$0	\$0	\$8,257,726	0.00%
U OF MD, BALTIMORE	\$3,107,296	\$0	\$3,107,296	\$53,863,621	5.77%
U OF MD, BALTIMORE COUNTY	\$0	\$0	\$0	\$5,232,557	0.00%
U OF MD, COLLEGE PARK	\$312,484	\$444,800	\$757,284	\$44,098,251	1.72%
U OF MD, EASTERN SHORE	\$10,000	\$104,749	\$114,749	\$11,754,174	0.98%
U OF MD, GLOBAL CAMPUS	\$523,444	\$119,501	\$642,945	\$7,920,968	8.12%
UNIVERSITY OF BALTIMORE	\$0	\$0	\$0	\$5,105,372	0.00%
VETERANS AFFAIRS	\$11,509	\$0	\$11,509	\$85,558,774	0.01%
WORKER'S COMPENSATION COMMISSION	\$37,879	\$16,831	\$54,710	\$78,689	69.53%
TOTAL	\$163,788,017	\$303,761,546	\$467,549,563	\$2,701,885,958	17.30%

Exhibit K: FY2022 Industry Category: Supplies & Equipment

FY2022					
Industry Category: Supplies and Equipment					
MBE Participating Agency/Department	MBE Prime Contract Awards	MBE Subcontract Awards	Total MBE Awards	Total ALL AWARDS	MBE Participation
AGING	\$0	\$0	\$0	\$27,701	0.00%
AGRICULTURE	\$0	\$0	\$0	\$456,696	0.00%
ASSESSMENTS & TAXATION	\$0	\$0	\$0	\$30,395	0.00%
AVIATION ADMINISTRATION	\$108,842	\$0	\$108,842	\$17,701,298	0.61%
BALTIMORE CITY COMMUNITY COLLEGE	\$92,526	\$0	\$92,526	\$4,153,420	2.23%
BOWIE STATE UNIVERSITY	\$33,538	\$0	\$33,538	\$5,575,678	0.60%
COMMERCE	\$0	\$0	\$0	\$1,199	0.00%
COMPTRROLLER	\$91,806	\$0	\$91,806	\$265,745	34.55%
COPPIN STATE UNIVERSITY	\$260,402	\$46,114	\$306,516	\$2,072,926	14.79%
EDUCATION	\$0	\$0	\$0	\$1,657,847	0.00%
ENVIRONMENT	\$72,696	\$0	\$72,696	\$332,125	21.89%
ENVIRONMENTAL SERVICES	\$876,746	\$0	\$876,746	\$14,066,944	6.23%
EXECUTIVE DEPARTMENT	\$0	\$0	\$0	\$293,271	0.00%
FROSTBURG STATE UNIVERSITY	\$0	\$0	\$0	\$5,349,304	0.00%
GENERAL SERVICES	\$1,790,407	\$48,824,617	\$50,615,024	\$225,085,093	22.49%
HEALTH	\$554,959	\$0	\$554,959	\$91,919,065	0.60%
HEALTH BENEFIT EXCHANGE	\$9,121	\$0	\$9,121	\$76,887	11.86%
HUMAN SERVICES	\$148,759	\$0	\$148,759	\$1,685,862	8.82%
INSURANCE ADMINISTRATION	\$779	\$0	\$779	\$161,053	0.48%
JUVENILE SERVICES	\$2,450	\$0	\$2,450	\$193,770	1.26%
LABOR	\$74,741	\$0	\$74,741	\$492,386	15.18%
MARYLAND 529	\$0	\$0	\$0	\$29,701	0.00%
MILITARY DEPARTMENT	\$0	\$0	\$0	\$108,596	0.00%
MORGAN STATE UNIVERSITY	\$19,233	\$0	\$19,233	\$1,065,074	1.81%
MOTOR VEHICLE ADMINISTRATION	\$13,722	\$0	\$13,722	\$472,331	2.91%
NATURAL RESOURCES	\$14,047	\$0	\$14,047	\$3,314,778	0.42%
PEOPLE'S COUNSEL	\$13,970	\$0	\$13,970	\$17,573	79.50%
PORT ADMINISTRATION	\$354,215	\$0	\$354,215	\$3,482,342	10.17%
PUBLIC BROADCASTING COMMISSION	\$0	\$0	\$0	\$173,000	0.00%
PUBLIC DEFENDER	\$293,024	\$0	\$293,024	\$3,993,248	7.34%
PUBLIC SAFETY & CORRECTIONAL SERVICES	\$1,048,679	\$0	\$1,048,679	\$9,838,220	10.66%
SAINT MARY'S COLLEGE OF MARYLAND	\$5,510	\$0	\$5,510	\$974,616	0.57%
SALISBURY STATE UNIVERSITY	\$106,126	\$0	\$106,126	\$2,615,386	4.06%
SCHOOL FOR THE DEAF	\$0	\$0	\$0	\$2,274,541	0.00%
STADIUM AUTHORITY	\$139,395	\$0	\$139,395	\$1,708,756	8.16%
STATE BOARD OF ELECTIONS	\$0	\$0	\$0	\$1,954,065	0.00%
STATE HIGHWAY ADMINISTRATION	\$7,729,850	\$0	\$7,729,850	\$11,350,470	68.10%
STATE POLICE	\$26,950	\$0	\$26,950	\$6,390,453	0.42%
STATE RETIREMENT AGENCY	\$0	\$0	\$0	\$42,359	0.00%
TOWSON UNIVERSITY	\$12,224	\$0	\$12,224	\$5,680,921	0.22%
TRANSIT ADMINISTRATION	\$661,122	\$0	\$661,122	\$13,026,527	5.08%
TRANSPORTATION AUTHORITY	\$0	\$0	\$0	\$2,127,226	0.00%
TREASURER	\$0	\$0	\$0	\$72,740	0.00%
U OF MD, BALTIMORE	\$40,354	\$0	\$40,354	\$29,202,515	0.14%
U OF MD, BALTIMORE COUNTY	\$169,118	\$217,275	\$386,393	\$8,548,499	4.52%
U OF MD, COLLEGE PARK	\$2,513,001	\$2,275,640	\$4,788,641	\$108,195,797	4.43%
U OF MD, EASTERN SHORE	\$119,581	\$0	\$119,581	\$3,156,755	3.79%
U OF MD, GLOBAL CAMPUS	\$0	\$0	\$0	\$536,932	0.00%
UNIVERSITY OF BALTIMORE	\$0	\$0	\$0	\$62,163	0.00%
VETERANS AFFAIRS	\$0	\$0	\$0	\$460	0.00%
WORKER'S COMPENSATION COMMISSION	\$0	\$0	\$0	\$35,833	0.00%
TOTAL	\$17,397,893	\$51,363,646	\$68,761,539	\$592,050,542	11.61%

Exhibit L: FY2022 Industry Category: IT Services

FY2022					
Industry Category: IT Services					
MBE Participating Agency/Department	MBE Prime Contract Awards	MBE Subcontract Awards	Total MBE Award	Total ALL AWARDS	MBE Participation
AGING	\$0	\$0	\$0	\$4,381	0.00%
ARCHIVES	\$2,319	\$0	\$2,319	\$21,380	10.85%
ASSESSMENTS & TAXATION	\$0	\$0	\$0	\$984,794	0.00%
ATTORNEY GENERAL	\$0	\$0	\$0	\$349	0.00%
AVIATION ADMINISTRATION	\$3,230,943	\$0	\$3,230,943	\$3,506,006	92.15%
BALTIMORE CITY COMMUNITY COLLEGE	\$0	\$0	\$0	\$354,965	0.00%
BOWIE STATE UNIVERSITY	\$478,247	\$0	\$478,247	\$1,776,056	26.93%
BUDGET & MANAGEMENT	\$664,798	\$0	\$664,798	\$741,163	89.70%
COMMERCE	\$0	\$0	\$0	\$3,580	0.00%
COMPTROLLER	\$26,337,840	\$3,191,520	\$29,529,360	\$43,901,195	67.26%
COPPIN STATE UNIVERSITY	\$0	\$0	\$0	\$735,122	0.00%
EDUCATION	\$11,227,731	\$5,170	\$11,232,901	\$33,737,333	33.30%
ENVIRONMENT	\$373,564	\$0	\$373,564	\$374,210	99.83%
ENVIRONMENTAL SERVICES	\$0	\$0	\$0	\$3,242,502	0.00%
EXECUTIVE DEPARTMENT	\$0	\$0	\$0	\$71,417	0.00%
FOOD CENTER AUTHORITY	\$88,417	\$0	\$88,417	\$88,417	100.00%
FROSTBURG STATE UNIVERSITY	\$0	\$0	\$0	\$257,283	0.00%
GENERAL SERVICES	\$30,900	\$0	\$30,900	\$3,775,569	0.82%
HEALTH	\$461,839	\$28,032,010	\$28,493,849	\$158,196,215	18.01%
HEALTH BENEFIT EXCHANGE	\$0	\$0	\$0	\$46,248	0.00%
HOUSING & COMMUNITY DEVELOPMENT	\$0	\$0	\$0	\$102,240	0.00%
HUMAN SERVICES	\$37,658,183	\$22,435,132	\$60,093,315	\$67,785,799	88.65%
INFORMATION TECHNOLOGY	\$2,811,311	\$1,475,557	\$4,286,868	\$274,178,399	1.56%
INSURANCE ADMINISTRATION	\$13,697	\$0	\$13,697	\$1,061,347	1.29%
JUVENILE SERVICES	\$53,819	\$26,911	\$80,730	\$344,243	23.45%
LABOR	\$1,614,675	\$1,667,223	\$3,281,898	\$60,261,175	5.45%
MARYLAND 529	\$0	\$0	\$0	\$94,638	0.00%
MILITARY DEPARTMENT	\$0	\$4,799	\$4,799	\$5,026	95.48%
MOTOR VEHICLE ADMINISTRATION	\$13,048,896	\$5,572,866	\$18,621,762	\$24,645,016	75.56%
NATURAL RESOURCES	\$0	\$0	\$0	\$58,618	0.00%
PEOPLE'S COUNSEL	\$48,036	\$0	\$48,036	\$82,448	58.26%
PORT ADMINISTRATION	\$126,696	\$0	\$126,696	\$165,233	76.68%
PUBLIC DEFENDER	\$17,695	\$0	\$17,695	\$82,716	21.39%
PUBLIC SAFETY & CORRECTIONAL SERVICES	\$795,746	\$13,943,877	\$14,739,623	\$15,868,260	92.89%
PUBLIC SERVICE COMMISSION	\$0	\$0	\$0	\$166,833	0.00%
SAINT MARY'S COLLEGE OF MARYLAND	\$0	\$2,414,752	\$2,414,752	\$4,509,868	53.54%
SALISBURY STATE UNIVERSITY	\$134,117	\$15,584	\$149,701	\$2,256,322	6.63%
STADIUM AUTHORITY	\$0	\$0	\$0	\$8,943	0.00%
STATE BOARD OF ELECTIONS	\$3,467,031	\$35,000	\$3,502,031	\$3,813,686	91.83%
STATE HIGHWAY ADMINISTRATION	\$19,254,928	\$2,116,541	\$21,371,469	\$32,638,813	65.48%
STATE POLICE	\$781,522	\$8,200	\$789,722	\$7,236,270	10.91%
STATE RETIREMENT AGENCY	\$169,064	\$0	\$169,064	\$169,064	100.00%
SUPPLEMENTAL RETIREMENT	\$0	\$0	\$0	\$13,905	0.00%
TOWSON UNIVERSITY	\$73,753	\$0	\$73,753	\$6,199,646	1.19%
TRANSIT ADMINISTRATION	\$6,070,620	\$5,258,582	\$11,329,202	\$85,497,203	13.25%
TRANSPORTATION (TSO)	\$4,411,221	\$20,612,094	\$25,023,315	\$26,440,625	94.64%
TRANSPORTATION AUTHORITY	\$888,287	\$315,624	\$1,203,911	\$19,623,129	6.14%
TREASURER	\$139,631	\$0	\$139,631	\$308,222	45.30%
U OF MD, BALTIMORE	\$643,856	\$26,625	\$670,481	\$13,828,321	4.85%
U OF MD, BALTIMORE COUNTY	\$14,330	\$0	\$14,330	\$480,707	2.98%
U OF MD, COLLEGE PARK	\$10,701	\$0	\$10,701	\$22,781,650	0.05%
U OF MD, EASTERN SHORE	\$59,215	\$0	\$59,215	\$541,061	10.94%
U OF MD, GLOBAL CAMPUS	\$0	\$0	\$0	\$4,442,194	0.00%
UNIVERSITY OF BALTIMORE	\$0	\$0	\$0	\$3,026,755	0.00%
WORKER'S COMPENSATION COMMISSION	\$552,261	\$0	\$552,261	\$3,901,999	14.15%
TOTAL	\$135,755,889	\$107,158,067	\$242,913,956	\$934,438,559	26.00%

Exhibit M: FY2022 Industry Category: IT Supplies & Equipment

FY2022					
Industry Category: IT Supplies & Equipment					
MBE Participating Agency/Department	MBE Prime Contract Awards	MBE Subcontract Awards	Total MBE Awards	Total ALL AWARDS	MBE Participation
AGING	\$0	\$0	\$0	\$4,950	0.00%
ARCHIVES	\$6,563	\$0	\$6,563	\$247,675	2.65%
ATTORNEY GENERAL	\$33,645	\$0	\$33,645	\$42,952	78.33%
AVIATION ADMINISTRATION	\$382,414	\$0	\$382,414	\$438,359	87.24%
BALTIMORE CITY COMMUNITY COLLEGE	\$0	\$0	\$0	\$108,286	0.00%
BOWIE STATE UNIVERSITY	\$0	\$0	\$0	\$4,424,952	0.00%
COMMERCE	\$24,690	\$0	\$24,690	\$96,585	25.56%
COMPTROLLER	\$635,523	\$0	\$635,523	\$2,761,915	23.01%
COPPIN STATE UNIVERSITY	\$0	\$0	\$0	\$7,854	0.00%
EDUCATION	\$149,500	\$0	\$149,500	\$465,502	32.12%
ENVIRONMENT	\$511,357	\$0	\$511,357	\$594,806	85.97%
ENVIRONMENTAL SERVICES	\$161,793	\$0	\$161,793	\$1,868,055	8.66%
EXECUTIVE DEPARTMENT	\$0	\$0	\$0	\$9,843	0.00%
FOOD CENTER AUTHORITY	\$51,117	\$0	\$51,117	\$51,117	100.00%
FROSTBURG STATE UNIVERSITY	\$246,040	\$0	\$246,040	\$450,042	54.67%
GENERAL SERVICES	\$0	\$0	\$0	\$6,229,446	0.00%
HEALTH	\$5,654,190	\$0	\$5,654,190	\$6,166,165	91.70%
HEALTH BENEFIT EXCHANGE	\$688,941	\$0	\$688,941	\$4,893,085	14.08%
HOUSING & COMMUNITY DEVELOPMENT	\$0	\$0	\$0	\$2,540	0.00%
HUMAN SERVICES	\$18,963	\$0	\$18,963	\$2,554,714	0.74%
INFORMATION TECHNOLOGY	\$0	\$0	\$0	\$402,773	0.00%
INSURANCE ADMINISTRATION	\$145,667	\$0	\$145,667	\$566,660	25.71%
JUVENILE SERVICES	\$59,604	\$0	\$59,604	\$357,807	16.66%
LABOR	\$28,168	\$580,976	\$609,144	\$3,404,443	17.89%
MARYLAND 529	\$0	\$0	\$0	\$891	0.00%
MARYLAND STATE LIBRARY	\$0	\$0	\$0	\$245,359	0.00%
MILITARY DEPARTMENT	\$0	\$0	\$0	\$5,900	0.00%
MOTOR VEHICLE ADMINISTRATION	\$921,684	\$0	\$921,684	\$6,588,411	13.99%
NATURAL RESOURCES	\$0	\$0	\$0	\$82,872	0.00%
PEOPLE'S COUNSEL	\$0	\$0	\$0	\$13,970	0.00%
PLANNING	\$0	\$0	\$0	\$96,895	0.00%
PORT ADMINISTRATION	\$0	\$0	\$0	\$34,830	0.00%
PUBLIC DEFENDER	\$5,750	\$0	\$5,750	\$341,404	1.68%
PUBLIC SAFETY & CORRECTIONAL SERVICES	\$62,919	\$0	\$62,919	\$8,242,395	0.76%
PUBLIC SERVICE COMMISSION	\$0	\$0	\$0	\$66,027	0.00%
SAINT MARY'S COLLEGE OF MARYLAND	\$0	\$0	\$0	\$1,178,118	0.00%
SALISBURY STATE UNIVERSITY	\$535,577	\$0	\$535,577	\$2,904,120	18.44%
SCHOOL FOR THE DEAF	\$1,926	\$0	\$1,926	\$1,926	100.00%
STATE BOARD OF ELECTIONS	\$108,965	\$0	\$108,965	\$19,664,735	0.55%
STATE HIGHWAY ADMINISTRATION	\$110,935	\$0	\$110,935	\$1,346,491	8.24%
STATE POLICE	\$2,345,663	\$0	\$2,345,663	\$7,013,383	33.45%
STATE RETIREMENT AGENCY	\$219,354	\$0	\$219,354	\$363,850	60.29%
TOWSON UNIVERSITY	\$877,582	\$0	\$877,582	\$10,410,561	8.43%
TRANSIT ADMINISTRATION	\$15,039	\$0	\$15,039	\$1,327,716	1.13%
TRANSPORTATION (TSO)	\$4,195,874	\$0	\$4,195,874	\$66,852,975	6.28%
TREASURER	\$29,562	\$0	\$29,562	\$518,648	5.70%
U OF MD, BALTIMORE	\$319,023	\$0	\$319,023	\$16,811,899	1.90%
U OF MD, BALTIMORE COUNTY	\$217,167	\$0	\$217,167	\$17,318,928	1.25%
U OF MD, COLLEGE PARK	\$481,123	\$0	\$481,123	\$54,287,549	0.89%
U OF MD, EASTERN SHORE	\$450,765	\$0	\$450,765	\$2,599,330	17.34%
U OF MD, GLOBAL CAMPUS	\$42,973	\$0	\$42,973	\$9,640,160	0.45%
UNIVERSITY OF BALTIMORE	\$0	\$0	\$0	\$1,014,607	0.00%
VETERANS AFFAIRS	\$0	\$0	\$0	\$1,164	0.00%
WORKER'S COMPENSATION COMMISSION	\$0	\$0	\$0	\$150	0.00%
TOTAL	\$19,740,056	\$580,976	\$20,321,032	\$265,125,790	7.66%

Exhibit N: FY2022 Industry Category: Human, Cultural, Social & Educational

FY2022					
Industry Category: Human, Cultural, Social & Educational Services					
Participating Agency/Department	MBE Prime Contract Awards	MBE Subcontract Awards	Total MBE Awards	Total ALL AWARDS	MBE Participation
BALTIMORE CITY COMMUNITY COLLEGE	\$2,362	\$0	\$2,362	\$2,364	99.92%
HEALTH	\$50,000	\$0	\$50,000	\$92,283	54.18%
HUMAN SERVICES	\$1,661,979	\$980,701	\$2,642,680	\$293,901,002	0.90%
JUVENILE SERVICES	\$706,320	\$14,126	\$720,446	\$125,522,300	0.57%
PEOPLE'S COUNSEL	\$0	\$0	\$0	\$2,250,091	0.00%
PUBLIC SAFETY & CORRECTIONAL SERVICES	\$0	\$0	\$0	\$13,099	0.00%
U OF MD, BALTIMORE	\$0	\$0	\$0	\$12,934	0.00%
UNIVERSITY OF BALTIMORE	\$0	\$0	\$0	\$654,207	0.00%
TOTAL	\$2,420,661	\$994,827	\$3,415,488	\$422,448,280	0.81%

Exhibit O: FY2022 MBE Payment by Participating Agency/Department

FY2022			
MBE Participating Agency/Department	MBE Prime Contract Payments	MBE Subcontract Payments	Total MBE Payments
AGING	\$0	\$0	\$0
AGRICULTURE	\$23,772	\$0	\$23,772
ARCHIVES	\$28,626	\$0	\$28,626
ASSESSMENTS & TAXATION	\$431,084	\$0	\$431,084
ATTORNEY GENERAL	\$88,520	\$0	\$88,520
AVIATION ADMINISTRATION	\$5,704,481	\$20,051,651	\$25,756,132
BALTIMORE CITY COMMUNITY COLLEGE	\$200,971	\$869,887	\$1,070,858
BOARD OF PUBLIC WORKS	\$1,250	\$0	\$1,250
BOWIE STATE UNIVERSITY	\$2,762,186	\$1,648,251	\$4,410,437
CANAL PLACE PRESERVATION	\$32,051	\$0	\$32,051
MARYLAND 529	\$13,945	\$164,076	\$178,021
COMMERCE	\$301,459	\$442,657	\$744,116
COMMISSION ON CIVIL RIGHTS	\$0	\$0	\$0
COMPROLLER	\$2,620,169	\$3,279,468	\$5,899,637
COPPIN STATE UNIVERSITY	\$1,585,283	\$593,552	\$2,178,835
BUDGET AND MANAGEMENT	\$8,327,487	\$6,429,893	\$14,757,380
GENERAL SERVICES	\$522,676	\$70,686,591	\$71,209,267
HOUSING AND COMMUNITY DEVELOPMENT	\$2,893,398	\$2,301,421	\$5,194,819
INFORMATION TECHNOLOGY	\$10,523,532	\$5,714,735	\$16,238,267
JUVENILE SERVICES	\$11,235,957	\$1,401,900	\$12,637,857
NATURAL RESOURCES	\$220,651	\$36,450	\$257,101
PLANNING	\$32,016	\$0	\$32,016
ENVIRONMENT	\$816,018	\$61,891	\$877,909
EXECUTIVE DEPARTMENT	\$207,494	\$470,375	\$677,869
FROSTBURG STATE UNIVERSITY	\$386,657	\$0	\$386,657
GOVERNORS OFFICE OF CRIME PREVENTION	\$4,153	\$0	\$4,153
HEALTH	\$3,811,287	\$26,315,358	\$30,126,645
LABOR	\$1,790,070	\$2,000,314	\$3,790,383
LOTTERY & GAMING CONTROL	\$337,251	\$13,253,397	\$13,590,648
ENVIRONMENTAL SERVICES	\$7,849,398	\$9,210,095	\$17,059,493
FOOD CENTER AUTHORITY	\$141,115	\$4,860	\$145,975
HIGHER EDUCATION COMMISSION	\$5,239	\$0	\$5,239
INSURANCE ADMINISTRATION	\$361,156	\$0	\$361,156
STADIUM AUTHORITY	\$7,672,944	\$59,260,690	\$66,933,634
MARYLAND STATE LIBRARY	\$19,016	\$41,746	\$60,763
TAX COURT	\$1,588	\$0	\$1,588
MILITARY DEPARTMENT	\$3,013,161	\$344,632	\$3,357,793
MORGAN STATE UNIVERSITY	\$75,027	\$2,891,353	\$2,966,380
MOTOR VEHICLE ADMINISTRATION	\$6,253,148	\$5,797,637	\$12,050,785
PEOPLE'S COUNSEL	\$10,743	\$0	\$10,743
PORT ADMINISTRATION	\$1,683,405	\$11,350,784	\$13,034,189
PUBLIC BROADCASTING COMMISSION	\$87,828	\$0	\$87,828
PUBLIC DEFENDER	\$517,150	\$0	\$517,150
PUBLIC SAFETY & CORRECTIONAL SERVICES	\$25,583,530	\$50,323,076	\$75,906,606
PUBLIC SCHOOL CONSTRUCTION	\$15,189,293	\$110,454,758	\$125,644,051
PUBLIC SERVICE COMMISSION	\$38,377	\$0	\$38,377
SAINT MARY'S COLLEGE OF MARYLAND	\$568,326	\$5,183,332	\$5,751,659
SALISBURY STATE UNIVERSITY	\$1,662,677	\$167,869	\$1,830,546
SCHOOL FOR THE DEAF	\$386,295	\$0	\$386,295
STATE BOARD OF ELECTIONS	\$139,225	\$2,917,592	\$3,056,817
EDUCATION	\$11,882,226	\$544	\$11,882,770
STATE HIGHWAY ADMINISTRATION	\$55,879,354	\$77,104,369	\$132,983,723
STATE POLICE	\$7,611,541	\$8,200	\$7,619,740
STATE PROSECUTOR	\$846	\$0	\$846
STATE RETIREMENT AGENCY	\$1,752,046	\$623,459	\$2,375,505
SUBSEQUENT INJURY FUND	\$11,149	\$0	\$11,149
SUPPLEMENTAL RETIREMENT	\$0	\$621,563	\$621,563
TOWSON UNIVERSITY	\$2,107,384	\$3,056,504	\$5,163,888
TRANSIT ADMINISTRATION	\$17,582,602	\$76,475,474	\$94,058,076
TRANSPORTATION (TSO)	\$4,778,776	\$4,470,248	\$9,249,024
TRANSPORTATION AUTHORITY	\$6,398,795	\$86,236,250	\$92,635,045
TREASURER	\$254,720	\$785,843	\$1,040,563
U OF MD, BALTIMORE COUNTY	\$27,972	\$15,856,897	\$15,884,868
U OF MD, COLLEGE PARK	\$0	\$17,219,018	\$17,219,018
U OF MD, EASTERN SHORE	\$989,454	\$108,207	\$1,097,662
U OF MD, GLOBAL CAMPUS	\$568,721	\$673,226	\$1,241,947
UNIVERSITY OF BALTIMORE	\$566,622	\$204,391	\$771,013
VETERANS AFFAIRS	\$43,314	\$1,150,044	\$1,193,358
WORKER'S COMPENSATION COMMISSION	\$3,227,874	\$34,188	\$3,262,061
HEALTH BENEFIT EXCHANGE	\$16,383,388	\$1,513,474	\$17,896,862
HUMAN SERVICES	\$25,789,530	\$14,931,686	\$40,721,216
U OF MD, BALTIMORE	\$1,380,361	\$21,770,895	\$23,151,255
TOTAL	\$283,397,759	\$736,514,769	\$1,019,912,528

Exhibit P: FY2022 MBE Payment by Classification

FY2022				
MBE Classification	MBE Prime Contract Payments	MBE Subcontract Payments	Total MBE Payments	MBE Participation
African American Total	\$75,264,031.73	\$247,933,261.40	\$323,197,293	31.69%
<i>African American</i>	\$65,726,468	\$228,266,008	\$293,992,476	28.83%
<i>African American Women</i>	\$9,537,564	\$19,667,253	\$29,204,818	2.86%
Asian American Total	\$84,116,649	\$137,880,037	\$221,996,686	21.77%
<i>Asian American</i>	\$58,671,370	\$122,886,330	\$181,557,700	17.80%
<i>Asian American Woman</i>	\$25,445,279	\$14,993,707	\$40,438,986	3.96%
Hispanic American Total	\$25,689,809	\$75,588,596	\$101,278,405	9.93%
<i>Hispanic American</i>	\$24,354,020	\$67,675,337	\$92,029,357	9.02%
<i>Hispanic American Woman</i>	\$1,335,789	\$7,913,259	\$9,249,048	0.91%
Native American Total	\$440,847	\$35,319,362	\$35,760,210	3.51%
<i>Native American</i>	\$440,847	\$35,014,037	\$35,454,885	3.48%
<i>Native American Women</i>	\$0	\$305,325	\$305,325	0.03%
Women	\$85,402,358	\$238,002,051	\$323,404,409	31.71%
Disabled	\$1,283,286	\$342,779	\$1,626,066	0.16%
Disadvantaged	\$11,200,778	\$1,448,682	\$12,649,460	1.24%
TOTAL	\$283,397,759	\$736,514,769	\$1,019,912,528	100%

Exhibit Q: FY2022 VSBE Awards by Participating Agency/Department

FY2022					
VSBE Participating Agency/Department	VSBE Prime Contract Awards	VSBE Subcontract Awards	Total VSBE Awards	Total ALL AWARDS	VSBE Participation
AGING	\$0	\$0	\$0	\$1,035,133	0.00%
AGRICULTURE	\$0	\$0	\$0	\$3,833,508	0.00%
ARCHIVES	\$13,226	\$0	\$13,226	\$489,399	2.70%
ASSESSMENTS & TAXATION	\$0	\$0	\$0	\$3,547,920	0.00%
ATTORNEY GENERAL	\$0	\$0	\$0	\$207,015	0.00%
AVIATION ADMINISTRATION	\$0	\$3,362,478	\$3,362,478	\$425,157,611	0.79%
BUDGET & MANAGEMENT	\$13,542	\$0	\$13,542	\$9,208,969	0.15%
COMMERCE	\$0	\$0	\$0	\$28,529,854	0.00%
COMPROLLER	\$0	\$20,250	\$20,250	\$69,983,350	0.03%
EDUCATION	\$0	\$372,611	\$372,611	\$91,576,488	0.41%
ENVIRONMENT	\$0	\$0	\$0	\$5,501,219	0.00%
EXECUTIVE DEPARTMENT	\$0	\$0	\$0	\$2,181,570	0.00%
GENERAL SERVICES	\$24,821,696	\$203,896	\$25,025,592	\$461,603,882	5.42%
HOUSING & COMMUNITY DEVELOPMENT	\$0	\$3,205,730	\$3,205,730	\$176,833,148	1.81%
HUMAN SERVICES	\$132,844	\$226,956	\$359,800	\$544,219,892	0.07%
INFORMATION TECHNOLOGY	\$0	\$0	\$0	\$281,911,869	0.00%
INSURANCE ADMINISTRATION	\$63,858	\$0	\$63,858	\$3,602,200	1.77%
JUVENILE SERVICES	\$42,985	\$9,972	\$52,957	\$151,562,191	0.03%
LABOR	\$0	\$0	\$0	\$329,528,288	0.00%
LIBRARY	\$61,425	\$0	\$61,425	\$481,466	12.76%
LOTTERY & GAMING CONTROL	\$0	\$695,628	\$695,628	\$114,302,396	0.61%
MARYLAND 529	\$0	\$0	\$0	\$1,984,850	0.00%
MILITARY DEPARTMENT	\$103,236	\$356	\$103,592	\$40,941,132	0.25%
MOTOR VEHICLE ADMINISTRATION	\$923,097	\$377,674	\$1,300,771	\$40,013,773	3.25%
NATURAL RESOURCES	\$17,151	\$0	\$17,151	\$49,069,137	0.03%
PEOPLE'S COUNSEL	\$0	\$0	\$0	\$2,421,331	0.00%
PLANNING	\$0	\$0	\$0	\$2,017,407	0.00%
PORT ADMINISTRATION	\$0	\$1,057,321	\$1,057,321	\$13,031,981	8.11%
PUBLIC BROADCASTING COMMISSION	\$0	\$0	\$0	\$10,723,163	0.00%
PUBLIC DEFENDER	\$0	\$0	\$0	\$12,130,439	0.00%
PUBLIC SAFETY & CORRECTIONAL SERVICES	\$35,261	\$24,555	\$59,816	\$306,549,258	0.02%
PUBLIC SERVICE COMMISSION	\$0	\$0	\$0	\$848,459	0.00%
SCHOOL FOR THE DEAF	\$0	\$0	\$0	\$5,378,190	0.00%
STATE BOARD OF ELECTIONS	\$0	\$0	\$0	\$34,852,825	0.00%
STATE HIGHWAY ADMINISTRATION	\$4,670,958	\$866,973	\$5,537,931	\$673,047,165	0.82%
STATE POLICE	\$44,908	\$607	\$45,515	\$29,773,666	0.15%
STATE PROSECUTOR	\$0	\$0	\$0	\$180,173	0.00%
STATE RETIREMENT AGENCY	\$41,192	\$34,000	\$75,192	\$4,427,878	1.70%
SUBSEQUENT INJURY FUND	\$0	\$0	\$0	\$165,629	0.00%
SUPPLEMENTAL RETIREMENT	\$0	\$0	\$0	\$90,292	0.00%
TAX COURT	\$0	\$0	\$0	\$21,348	0.00%
TRANSIT ADMINISTRATION	\$815,793	\$5,136,431	\$5,952,224	\$990,884,587	0.60%
TRANSPORTATION (TSO)	\$425,880	\$94,672	\$520,552	\$91,365,757	0.57%
TRANSPORTATION AUTHORITY	\$2,868	\$4,068,334	\$4,071,202	\$433,576,997	0.94%
TREASURER	\$5,313	\$0	\$5,313	\$9,226,487	0.06%
VETERANS AFFAIRS	\$0	\$0	\$0	\$87,573,946	0.00%
WORKER'S COMPENSATION COMMISSION	\$40,810	\$0	\$40,810	\$4,469,216	0.91%
TOTAL	\$32,276,043	\$19,758,444	\$52,034,487	\$5,550,062,454	0.94%

Exhibit R: FY2022 VSBE Payments by Participating Agency/Department

FY2022			
VSBE Participating Agency/Department	Total VSBE Payments (Prime Contractor & Subcontractor)	Total ALL Payments	VSBE Participation
AGING	\$0	\$918,507	0.00%
AGRICULTURE	\$0	\$3,633,508	0.00%
ARCHIVES	\$12,824	\$982,517	1.31%
ASSESSMENTS & TAXATION	\$0	\$3,549,711	0.00%
ATTORNEY GENERAL	\$0	\$703,258	0.00%
AVIATION ADMINISTRATION	\$258,865	\$110,506,252	0.23%
BUDGET & MANAGEMENT	\$5,613,845	\$199,606,149	2.81%
COMMERCE	\$0	\$4,263,050	0.00%
COMPTROLLER	\$40,400	\$47,565,994	0.08%
EDUCATION	\$0	\$94,337,934	0.00%
ENVIRONMENT	\$0	\$6,055,070	0.00%
EXECUTIVE DEPARTMENT	\$0	\$2,181,570	0.00%
GENERAL SERVICES	\$9,124,130	\$129,476,761	7.05%
HOUSING & COMMUNITY DEVELOPMENT	\$0	\$3,127,891	0.00%
HUMAN SERVICES	\$644,617	\$240,599,406	0.27%
INFORMATION TECHNOLOGY	\$127,073	\$108,061,027	0.12%
INSURANCE ADMINISTRATION	\$57,702	\$3,599,890	1.60%
JUVENILE SERVICES	\$149,273	\$35,756,068	0.42%
LABOR	\$546,878	\$187,979,331	0.29%
LIBRARY	\$60,270	\$650,894	9.26%
LOTTERY & GAMING CONTROL	\$251,003	\$77,962,657	0.32%
MARYLAND 529	\$0	\$1,984,850	0.00%
MILITARY DEPARTMENT	\$1,678,483	\$4,254,496	39.45%
MOTOR VEHICLE ADMINISTRATION	\$905,421	\$42,817,637	2.11%
NATURAL RESOURCES	\$17,151	\$49,069,137	0.03%
PEOPLE'S COUNSEL	\$0	\$2,421,331	0.00%
PLANNING	\$0	\$2,017,407	0.00%
PORT ADMINISTRATION	\$209,796	\$13,031,981	1.61%
PUBLIC BROADCASTING COMMISSION	\$0	\$7,637,516	0.00%
PUBLIC DEFENDER	\$0	\$12,300,339	0.00%
PUBLIC SAFETY & CORRECTIONAL SERVICES	\$660,106	\$323,980,787	0.20%
PUBLIC SERVICE COMMISSION	\$0	\$398,130	0.00%
SCHOOL OF DEAF	\$0	\$4,973,889	0.00%
STATE BOARD OF ELECTIONS	\$53,933	\$34,852,825	0.15%
STATE HIGHWAY	\$3,285,857	\$654,515,811	0.50%
STATE POLICE	\$76,145	\$36,559,882	0.21%
STATE PROSECUTOR	\$0	\$190,179	0.00%
STATE RETIREMENT AGENCY	\$16,992	\$6,392,704	0.27%
SUBSEQUENT INJURY FUND	\$0	\$165,629	0.00%
SUPPLEMENTAL RETIREMENT	\$0	\$296,862	0.00%
TAX COURT	\$0	\$21,346	0.00%
TRANSIT ADMINISTRATION	\$494,206	\$231,518,578	0.21%
TRANSPORTATION (TSO)	\$555,689	\$48,924,776	1.14%
TRANSPORTATION AUTHORITY	\$4,971,770	\$558,495,417	0.89%
TREASURER'S	\$8,045	\$13,435,060	0.06%
VETERAN AFFAIRS	\$4,983,509	\$23,965,518	20.79%
WORKER'S COMPENSATION COMMISSION	\$100,973	\$3,894,637	2.59%
TOTAL	\$34,904,956	\$3,339,634,169	1.05%



**GOVERNOR'S OFFICE OF
SMALL, MINORITY & WOMEN
BUSINESS AFFAIRS**

Pamela Gregory

Chief of Staff

Alison Tavik

Director of Communications & Outreach

Davon K. Gardner

Director of Policy and Legislative Affairs

Nichelle Johnson

MBE Compliance Manager

Karen Reyes

MBE Compliance Manager

Lisa Mitchell Sennaar

SBR Compliance Manager

Tanita Johnson

SBR Compliance Manager

Danielle Davis

VSBE Compliance Manager

Gerald Stinnett

VLT Operations Manager

Eduardo Hayden

Small Business Outreach Manager

Governor's Coordinating Offices

100 Community Place

Crownsville, MD 21032

410-697-9600

877-558-0998

goMDsmallbiz.maryland.gov